#### EDUSPEC HOLDINGS BERHAD

# **Company No. 646756-X**

(Incorporated in Malaysia)

# Report on results for 2nd quarter ended 31 August 2019

### NOTES

### A EXPLANATORY NOTES PURSUANT TO FRS 134 INTERIM FINANCIAL REPORTING

# A1 Basis of preparation

The interim financial statements have been prepared under the historical cost convention.

The interim financial statements are unaudited and have been prepared in compliance with FRS 134: "Interim Financial Reporting" and Rule 9.22 (2) and Appendix 9B of the Ace Market Listing Requirements of Bursa Malaysia Securities Berhad.

The interim financial statements should be read in conjunction with the audited financial statements of the Group for the period ended 28 February 2019. These explanatory notes attached to the interim financial statements provide an explanation of events and transactions that are significant for an understanding of the changes in the financial position and performance of the Group since the period ended 28 February 2019.

The significant accounting policies and methods of computation adopted in these interim financial statements are consistent with those of the audited financial statements for the period ended 28 February 2019.

## A2 Auditors' report of preceding annual financial statements

The auditors' report on the financial statements for the financial period ended 28 February 2019 was not subject to any qualification.

# A3 Seasonal or cyclical factors

The major significant business contributions are from the Malaysia Information Technology (IT) learning market. As the renewal/award of contracts typically corresponds to the Malaysian academic year, the business is not subject to any other material seasonal and cyclical factors.

The renewal/award of contracts for the Philippines education market typically corresponds to the Philippines academic year. Save for this and as mentioned above, the Group's business is not subject to any other material seasonal and/or cyclical factors.

# A4 Unusual items affecting assets, liabilities, equity, net income or cash flows

There were no unusual items affecting assets, liabilities, equity, net income or cash flows of the Company since the last annual audited financial statements.

### A5 Material changes in estimates

There were no changes in estimates of amounts reported in prior financial years which may have a material effect in the current financial quarter.

## A6 Debt and equity securities

Save as disclosed below, there were no issuance, cancellation, repurchase, resale and repayment of debt and equity securities for the current financial quarter:

On 8 July 2019, Bursa Securities approved the multiple proposals as follows:-

- a. proposed issuance of up to 600,000,000 new 2% cumulative redeemable convertible preference shares ("RCPS") in Eduspec at an issue price of RM0.10 each;
- b. proposed diversification of the business of Eduspec and its subsidiaries to include the development and operation of an edutainment theme park;
- c. proposed amendments to the Constitution of the Company to facilitate the Proposed Issuance of RCPS; and
- d. proposed bonus issue of up to 550,906,750 free warrants in Eduspec on the basis of 1 Warrant B for every 2 existing ordinary shares in Eduspec held by shareholders of Eduspec on a date to be determined and announced later by the Board.

On 21 August 2019, Bank Negara Malaysia ("BNM") approved the application in relation to the issuance of the RCPS of up to RM60.0 million to the RCPS Subscriber.

### A7 Dividend paid

There were no dividends paid during the current financial quarter.

# A8 Segment Reporting

The principal businesses of the Group are in the development and provision of IT learning products and services, which are substantially within a single business segment, and therefore business segment reporting is deemed not necessary.

Segmental revenue and results in geographical areas of the Group for the current year to date are as follows: -

		CURRENT YEAR TO DATE 31 AUGUST 2019				
	Results					
	Revenue	Profit/(Loss) before tax for the year	Less: Taxation	Net Profit/(Loss) for the year		
	RM('000)	RM('000)	RM('000)	RM('000)		
Malaysia	13,418	(3,316)	-	(3,316)		
Singapore	-	5,505	-	5,505		
Hong Kong	14	(322)	-	(322)		
Thailand	931	419	-	419		
Philippines	1,339	(80)	-	(80)		
	15,702	2,206	_	2,206		

## A9 Valuation of property, plant and equipment

There are no changes in the valuation of the property, plant and equipment reported in the previous audited financial statements that will have effect in the current financial quarter under review.

# A10 Material events subsequent to the end of the quarter

There are no material events subsequent to the end of the quarter.

# A11 Changes in the composition of the Group

There are no changes in the composition of the Group for the current financial quarter.

# A12 Contingent liabilities

There are no material contingent liabilities as at the date of this announcement.

# A13 Capital commitments

There are no capital commitments as at the date of this announcement.

# A14 Significant related party transactions

There are no significant related party transactions as at the date of this announcement.

### A15 Comparative figures

The financial statements of the preceding year were for a financial period of 17 months from 1 October 2017 to 28 February 2019. Hence, they are not comparable to the current financial year's results.

# B EXPLANATORY NOTES PURSUANT TO APPENDIX 9B OF THE LISTING REQUIREMENTS OF BURSA MALAYSIA SECURITIES BERHAD FOR THE ACE MARKET

### **B1** Review of performance

# **Programs**

IT learning and Robotics program

Eduspec has been at the forefront in providing Systematic IT learning and Robotics programs to kindergarten and primary school students since 1984. The programs are customized according to students' age and prepared by a group of dedicated and experienced teachers. The course includes cyber wellness and three main components namely General Knowledge, Software Application, and Online Application.

STEM Computer Science and STEM Robotics

STEM with Computer Science is more than just learning how to program. It's also about learning how to succeed in a high-technology and socially interconnected world, embracing exploration, discovery, creation, collaboration and problem-solving.

STEM with Robotics is the branch of mechanical engineering, electrical engineering, electronic engineering and computer science that deals with the design, construction, operation, and application of robots as well as computer systems for their control, sensory feedback, and information processing

### **Digital School Solutions (DSS)**

Digital School solution is a concept that captures the vision of digitalizing a school's learning and management system to equip students with 21st century competencies and skill sets. The world is changing rapidly and skill sets needed are also evolving. Traditional schools that are not equiped to incorporate 21st century competencies and skill sets will no longer be enough to support the increasingly diverse and innovation-oriented societies of the future. Eduspec believes in integrating education technology with relevant content and pedagogy into the education system by preparing the young for the 21st century workforce. Digital School Solutions aims to equip students with knowledge and skill sets that will enable them to be successful in their future roles.

# **Eduspec Services for Parents (ESP)**

Eduspec Services to Parents (ESP) aims to foster the involvement of parents in empowering them with accurate information regarding their children's education.

This solution will involve a mobile App communicating information regarding a child's personalised learning and diagnostic feedback that supports various recommended learning supplements for parents to provide timely intervention and support for their children

The mobile App will include functionalities such as announcement system, E-wallet, analytics, attendance, assessment results and other valuable features.

### B1 Review of performance (Cont'd)

The Group recorded total revenue of RM9.728 million and profit after tax (PAT) of RM1.281 million for the current quarter ended 31 August 2019.

There is no comparative figure for this quarter's result following the change of financial year end from 30 September to 28 February.

## B2 Variation of results against preceding quarter

The result of the quarter has improved compared to the immediate preceding quarter due to share of result of associates. The PAT for the quarter is RM1.281 million compared to RM0.925 million reported in the previous quarter.

## **B3** Prospects

The Group has continued to expand its regional presence in Thailand, which together with the Philippines and Vietnam shows good promise for growth over the next few years.

The Group also intends to continue to invest in its R&D to improve on its existing products and services, and to introduce more innovative products and services to schools in the region. The Group will progressively roll out the Eduspec Services to Parents (ESP) business in stage over the course of this year.. ESP will create better interaction between the school faculty and parents. It is an application providing students with tools such as self-assessment, lesson plans and e-wallet.

The Group is aware that the governments of several developed countries have transformed their education policies for the K-12 segment (Kindergarten to year-12 of school education), encouraging the private sector to be more involved in public school education. The Group identifies this to be an opportunity and will continue to explore further in this area.

Meanwhile the education sector remains competitive. The Board will, however, continue with its effort to sustain and improve the performance of the Group by focusing on its strengths and improving on the quality of its offerings to schools.

### B4 Profit forecast, profit guarantee and internal targets

There is no profit forecast, profit guarantee or internal targets made public for the financial quarter ended 28 February 2019.

### **B5** Taxation

DES Sdn Bhd, a wholly owned subsidiary of EHB, application for MSC Malaysia Status was approved on 9 November 2016.

	Individual Quarter		Cumulative Quarter		
	Current Year Quarter	Preceding Year Corresponding  Quarter	Current Year To Date	Preceding Year Corresponding Quarter	
	31/8/2019		31/8/2019		
	RM'000	RM'000	RM'000	RM'000	
Taxation	-	_	-	-	

### **B6** Status of corporate proposals

There were no corporate proposals announced but not completed as at the date of this announcement save for the following:

On 24 September 2019, the subscription for 30,000,000 RCPS amounting to a principal amount of RM3.0 million by the RCPS subscriber has been completed.

On 27 September 2019, 112,359,550 ordinary shares was issued pursuant to the conversion of 30,000,000 RCPS. The latest issued share capital of the Company was RM44,823,059.23 represented by 1,214,173,050 ordinary shares.

On 7 October 2019, the bonus issue of warrants has been completed following the listing and quotation of 550,906,743Warrants B on the ACE Market of Bursa Securities.

On 8 October 2019, the subscription for 20,000,000 RCPS amounting to a principal amount of RM2.0 million by the RCPS subscriber has been completed.

On 9 October 2019, 35,714,285 ordinary shares was issued pursuant to the conversion of 10,000,000 RCPS. The latest issued share capital was RM46,823,059.23 represented by 1,249,887,335 ordinary shares.

On 10 October 2019, 17,857,142 ordinary shares was issued pursuant to the conversion of 5,000,000 RCPS. The latest issued share capital was RM46,823,059.23 represented by 1,267,744,477 ordinary shares.

# **B7** Utilisation of proceeds

(a)

Proposed utilisation	Expected time frame for utilisation from date of listing of Private Placement	Proceeds raised (RM'000)	Unutilised proceeds channelled to working capital (RM'000)	Utilisation (RM'000)	Balance (RM'000)
Repayment of bank borrowings	Within 3 months	950	-	950	-
Working Capital of the Group	Within 3 months	950	21	971	-
Estimated expenses for the Proposals	Within 3 months	100	(21)	79	-
		2,000	-	2,000	-

### B8 Borrowings and debt securities

	31/8/2019 RM('000) Unaudited	28/2/2019 RM('000) Audited
Borrowings: -		
Short-term borrowing	19,873	20,518
Bank overdraft Long-term borrowing	707 14,785	807 14,785

### **B9** Material litigations

There are no material litigations pending at the date of this announcement.

## B10 Dividends

No dividends have been declared in respect of the financial quarter under review and the year-to-date.

# B11 Additional information for statement of comprehensive income

	CURRENT QUARTER	YEAR TO DATE
	RM'000	RM'000
Interest income	6	22
Other income including investment income	563	7,099
Interest expense	761	1,114
Depreciation and amortization	1,623	3,452
Provision for and write off of receivables	17	17
Provision for and write off of inventories	NIL	NIL
Provision for and write off of assets	3	3
Gain or (loss) on disposal of unquoted investments	150	3,804
Foreign exchange gain or (loss)	(11)	(527)
Fair value gain or (loss) on investments	80	2,025
Exceptional items (with details)	NIL	NIL

# B12 Earnings per share

		Individual Quarter		Cumulative Quarter	
		Current Year Quarter	Preceding Year Corresponding Quarter	Current Year To Date	Preceding Year To Date
		31/8/2019		31/8/2019	
(i)	Basic earnings per share (sen)				
	Net profit for the financial quarter (RM'000)	1,071	-	2,150	-
	Weighted average number of ordinary shares in issue ('000)	1,101,814	-	1,101,814	-
	Basic earnings per share (sen)	0.10	-	0.20	-
(ii)	Diluted earnings per share	N/A	N/A	N/A	N/A

- (i) Basic earnings per share is calculated by dividing the net profit/ loss (Profit/ Loss after taxation and minority interest) for the financial period by the weighted average number of ordinary shares in issue.
- (ii) The Group has no potential equity instruments in issue as at the reporting date and therefore, diluted earnings per share have not been presented.

By Order of the Board

Lim Een Hong Executive Director Shah Alam

Date: 29 October 2019